

USE OF NON-GAAP FINANCIAL MEASURES

Adjusted EBITDA is a “non-GAAP financial measure” as defined in Item 10(e) of Regulation S-K promulgated by the Securities and Exchange Commission (“SEC”). We use Adjusted EBITDA as a supplement to operating income (loss), the most comparable GAAP financial measure, to evaluate the operational performance of our reportable segment. Adjusted EBITDA represents operating income (loss) plus depreciation and amortization expense, share-based compensation expense, impairments and net other income, less other loss. You should not consider our presentation of Adjusted EBITDA in isolation, or consider it superior to, or as a substitute for, financial information prepared and presented in accordance with GAAP. You should also note that our calculation of Adjusted EBITDA may be different from the calculation of Adjusted EBITDA or similarly-titled non-GAAP financial measures used by other companies; therefore, our Adjusted EBITDA may not be comparable to such other measures.

The following table presents certain financial information regarding our travel and entertainment segment for the three and nine months ended September 30, 2017 and 2016 (in thousands):

	Segment	Corporate Entity and Other	Consolidated
Three Months Ended September 30, 2017			
GAAP financial measures:			
Net revenue	\$ 16,284	\$ 3,165	\$ 19,449
Operating loss	\$ (200)	\$ (5,730)	\$ (5,930)
Non-GAAP financial measure:			
Adjusted EBITDA	\$ 1,955	\$ (3,779)	\$ (1,824)
Nine Months Ended September 30, 2017			
GAAP financial measures:			
Net revenue	\$ 45,765	\$ 6,239	\$ 52,004
Operating loss	\$ (1,977)	\$ (14,010)	\$ (15,987)
Non-GAAP financial measure:			
Adjusted EBITDA	\$ 4,322	\$ (9,884)	\$ (5,562)
Three Months Ended September 30, 2016			
GAAP financial measures:			
Net revenue	\$ 14,891	\$ 251	\$ 15,142
Operating loss	\$ (245)	\$ (3,953)	\$ (4,198)
Non-GAAP financial measure:			
Adjusted EBITDA	\$ 1,788	\$ (2,881)	\$ (1,093)
Nine Months Ended September 30, 2016			
GAAP financial measures:			
Net revenue	\$ 42,668	\$ 1,703	\$ 44,371
Operating loss	\$ (1,223)	\$ (11,654)	\$ (12,877)
Non-GAAP financial measure:			
Adjusted EBITDA	\$ 4,851	\$ (7,390)	\$ (2,539)

The following table reconciles Adjusted EBITDA for the segment and for the corporate entity and other business units to Operating loss (in thousands):

	<u>Segment</u>	<u>Corporate Entity and Other</u>	<u>Consolidated</u>
Three Months Ended September 30, 2017			
Adjusted EBITDA	\$ 1,955	\$ (3,779)	\$ (1,824)
Less:			
Depreciation, amortization and impairments	(2,155)	(355)	(2,510)
Share-based compensation expense	—	(1,629)	(1,629)
Other income, net	—	—	—
Plus:			
Other loss	—	33	33
Operating loss	<u>\$ (200)</u>	<u>\$ (5,730)</u>	<u>\$ (5,930)</u>
Nine Months Ended September 30, 2017			
Adjusted EBITDA	\$ 4,322	\$ (9,884)	\$ (5,562)
Less:			
Depreciation, amortization and impairments	(6,280)	(1,985)	(8,265)
Share-based compensation expense	—	(2,225)	(2,225)
Other income, net	(19)	(1)	(20)
Plus:			
Other loss	—	85	85
Operating loss	<u>\$ (1,977)</u>	<u>\$ (14,010)</u>	<u>\$ (15,987)</u>
Three Months Ended September 30, 2016			
Adjusted EBITDA	\$ 1,788	\$ (2,881)	\$ (1,093)
Less:			
Depreciation, amortization and impairments	(2,033)	(492)	(2,525)
Share-based compensation expense	—	(614)	(614)
Other income, net	—	1	1
Plus:			
Other loss	—	33	33
Operating loss	<u>\$ (245)</u>	<u>\$ (3,953)</u>	<u>\$ (4,198)</u>
Nine Months Ended September 30, 2016			
Adjusted EBITDA	\$ 4,851	\$ (7,390)	\$ (2,539)
Less:			
Depreciation, amortization and impairments	(6,045)	(1,356)	(7,401)
Share-based compensation expense	—	(3,012)	(3,012)
Other income, net	(29)	—	(29)
Plus:			
Other loss	—	104	104
Operating loss	<u>\$ (1,223)</u>	<u>\$ (11,654)</u>	<u>\$ (12,877)</u>